



# BOY SCOUT TROOP 204

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MARK UR  
CALENDAR NOW

March 2022

NEWSLETTER # 395

[www.204bsa.com](http://www.204bsa.com)

## 1 TROOP MEETING 1930-2100

PRE OPENING::: human nature and fire--Jude

OPENING::: JASM's

IN THE HOLE::: Advancement & Scout Challenge prep

*(it's gonna be a different type of campout---what do you need to take?)*

SCOUTCRAFT::: Fire Safety merit badge --Jude

GAME::: string burn--ASMs

SERVICE PATROL:::

## 8 TROOP MEETING 1930-2100

PRE OPENING::: Healthy planning--SPL

OPENING::: BEARS

IN THE HOLE::: menu, food list

SCOUTCRAFT::: cyber chip with Mrs. Miller

GAME::: steal the bacon —ASM's

SERVICE PATROL::: BEARS



Campout \$\$\$\$  
and menus due  
by 2000

## 15 TROOP MEETING 1930-2100

PRE OPENING::: Pack n

IN THE HOLE :::: Load

OPENING::: Firesticks

SCOUTCRAFT::: Dutch oven

GAME::: cooking — ASM's

SERVICE PATROL::: Firesticks



18-19-20

# LET'S GO CAMPING Scout Challenge



Listen at troop meetings for details!



**FALL IN AT 1700** (Q/M OPENS AT 1630)

>>SURVIVAL KIT MUST BE ON YOUR PERSON >> CANTEEN IS A MUST---full please >> // class A uniforms

// TROOP T-SHIRT // HANDBOOKS are a MUST on all activities// Plan on staying Dry and warm //

Be Prepared for the Day Hike

Home Sunday about 1400 or before ---parents listen for a phone call



**Sell Your Camp Cards! Who can sell the most?**



Campout \$\$\$\$  
and menus due  
by 2000

22 TROOP MEETING 1930-2100

# Court of Honor

OPENING::: Green Bar

\$\$ due for spring break trip,

**BSA physical forms and troop release forms  
if yours will expire before the spring break trip**

SERVICE PATROL:::: Green Bar

29 TROOP MEETING 1930-2100

PRE-OPENING:::Survival skills--SPL

OPENING:::JASM's

IN THE HOLE::::Ready for Spring Break Trip!

SCOUTCRAFT:::: Survival Tents—DJ and Jude

GAME:::: Electric Fence --- ASMs

SERVICE PATROL:::: JASM's



## 2-3-4-5-6 LET'S GO CAMPING



Georgia Coast



**Whose picture is on the front of this year's camp card?**

**Sell cards to help pay for your campouts and summer camp**

(see below for details)



5-- Andrew A    6—Erik J    17 --Ted C    28 –Laura M



2-6 April ----Spring Break trip to the GA coast

19 April---Camp Card \$\$\$ or unsold intact cards must be returned

29-30-May 1 ----Rocky Mtn

# What are Camp Cards?

Camp Cards are discount cards to businesses around Atlanta that your Scouts can use as a fundraiser for Scouting activities. For every \$10.00 card sold, your Scout earns \$4.75 for themselves or their Troop. These funds can be used for any Scouting activity including Day Camp and Summer Camp. The Camp Card Sale officially begins...

## Tips For Success

1. Sell your first camp card to your parent/guardian(s). Have Parents SELL Camp Cards to their colleagues at work. Call Grandma and Grandpa! They would love to support your sale. Participate in a store-front sell (Waffle House, grocery store, gas stations, restaurants, etc.)\*
2. Take cards to school and ask your teachers.
3. Ask Parents to post on social media a picture of you in uniform requesting friends to buy cards.
4. Visit the police station/fire department.
5. Ask Pack or Troop alumni for their support.
6. Ask those that you support to support you! (Girl Scouts, booster clubs, clubs).
7. Invest 1-hour visiting neighbors asking them to support your Scouting program
8. Visit local businesses to sell in their offices.
9. Ask your Church if you can sell after meetings

# 10. How to Sell Camp Cards:::

**DOOR TO DOOR:** Take your SALES KIT and Cards for a trip around the neighborhood. Highlight the great coupons!

**SHOW & SELL:** Setup a sales booth and sell CAMPCARDS on the spot. This can be an effective Approach in the right location at the right time, but don't hang your hat on this approach alone. Focus on multiple locations at the same time. **This MUST be coordinated with Mr. Layman BEFORE you even think about doing this!!!!!!---no Exceptions!!**

**SELL AT WORK:** A great way for Mom and Dad to help their scout. Have Mom & Dad take the SALES KIT to work.

**SELL TO FAMILY AND FRIENDS THAT LIVE HERE AND SOMEWHERE ELSE:**

Check out the 2022 bonus coupons that are good across the country



**Safety and Courtesy:**

- Never enter anyone's home.
- Never sell after dark, unless with an adult.
- Don't carry large amounts of cash.
- Always walk on the sidewalk and driveway.
- Be careful of dogs while selling.
- Say thank you whether or not the prospect buys a Camp Card.
- Don't talk to strangers alone, without a parent or leader within sight

**Sales Techniques for Scouts:**

A great opportunity to work on your public speaking, sales and service, and work on some MB's Help each other by role playing and practice during a troop meeting to get down these basics:

- Wear your uniform.
- Smile and tell them who you are - first name only!
- Tell them you are from Troop 204 sponsored by Maple Avenue Methodist Church
- Tell them what you are doing(earning money toward Scout Camping
- Tell them what they can do to help (save money with the Camp Card).
- Close the sale, and thank them.

Remind families that Camp Cards can help you offset the price of Scouting.

*We're selling Scouting not just Discount Cards.... we are selling character, we are selling a better community, and we are selling the benefits of our program.*

Thank you for your support of Scouting