



The TRAILBLAZER



BOY SCOUT TROOP 204

MAPLE AVENUE UNITED METHODIST CHURCH

63 MAPLE AVENUE

MARIETTA, GEORGIA 30060

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MARK UR

March 2021

CALENDAR NOW

NEWSLETTER # 383

www.204bsa.com

2 TROOP MEETING 1930-2030

- PRE OPENING::: Edge method
- OPENING::: Firesticks
- IN THE HOLE :::: MCO/advancement
- SCOUTCRAFT::: Lashing tripods
- GAME::: ---ASMs
- SERVICE PATROL::: Firesticks

Sold all your cards? Need more?????



JUST ASK !!!

4 District Roundtable.....ZOOM 1930

9 TROOP MEETING 1930-2030

- PRE OPENING::: take down tripods -- charcoal
- OPENING::: BEARS
- IN THE HOLE :::: MCO/advancement
- SCOUTCRAFT::: First Aid—JASM and SPL
- GAME::: --ASMs
- SERVICE PATROL::: BEARS

Campout \$\$\$\$
and menus due
hv 2000

16 TROOP MEETING 1930-2030

- PRE OPENING::: pack n
- IN THE HOLE :::: load
- OPENING::: Firesticks
- SCOUTCRAFT::: Water Safety –SPL cleaning—QM instruction
- GAME::: --ASMs
- SERVICE PATROL::: Firesticks



class B ok

19-20-21

LET'S GO CAMPING



Mystery Camp Out

Listen at troop meetings for details!



FALL IN AT 1700 (Q/M OPENS AT 1630)

>>SURVIVAL KIT MUST BE ON YOUR PERSON >> CANTEEN IS A MUST---full please >> // class A uniforms
 // TROOP T-SHIRT // HANDBOOKS are a MUST on all activities// Plan on staying Dry and warm //
 Be Prepared for the Day Hike

Home Sunday about 1400 ---parents be ready for tired and dirty Scouts

23 TROOP MEETING 1930-2030

COURT OF HONOR

\$\$\$\$ DUE FOR OKEFENOKEE

MEDICAL FORMS/PARENTAL RELEASE FORMS DUE

30 TROOP MEETING 1930-2030

- PRE OPENING:::
- OPENING::: JASMs
- IN THE HOLE :::
- SCOUTCRAFT:::
- GAME::: ---ASMs
- SERVICE PATROL::: JASMs



Community Partners:::

Papa John's, Dick's and Great Clips have offered generous one-time discounts which make the sale of this card a no brainer. Waffle House, Willys, Papa John's, Smoothie King, Krystal and Firehouse Subs have offered discounts that are reusable throughout the year.

Tips For Success



1. Sell your first camp card to your parent/guardian(s).
2. Have Parents SELL Camp Cards to their colleagues at work.
3. Call Grandma and Grandpa! They would love to support your sale.
4. Participate in a store-front sell (Waffle House, grocery store, gas stations, restaurants, etc.)
(BE Sure that you have permission from the owner or manager!!!)
5. Take cards to school and ask your teachers.
6. Ask Parents to post on social media a picture of you in uniform requesting friends to buy cards.
7. Visit the police station/fire department.
8. Ask Pack or Troop alumni for their support.
9. Ask those that you support to support you! (Girl Scouts, booster clubs, clubs).
10. Invest 1-hour visiting neighbors asking them to support your Scouting program.
11. Visit local businesses to sell in their offices.

Sales Techniques for Scouts

Scouts, practice these simple steps:

Don't miss the opportunity to work on public speaking, sales and service.

Role play and practice . Wear your uniform

Smile and tell them who you are - first name only!

Tell them where you are from

(Troop 204, sponsored by Maple Avenue United Methodist Church).

Tell them what you are doing (earning money toward Scout Camp, campouts, Okefenokee, etc.)

Tell them what they can do to help (save money with the Camp Card).

Close the sale, and thank them.

How to Sell Camp Cards ++++++

DOOR TO DOOR: Take your SALES KIT and Cards for a trip around the neighborhood. Highlight the great coupons!

SHOW & SELL: Set up a sales booth and sell CAMP CARDS on the spot.

SELL AT WORK: A great way for Mom and Dad to help their Scout. Have Mom & Dad take the SALES KIT to work.

Safety and Courtesy

- Never enter anyone's home. • Never sell after dark, unless with an adult. • Don't carry large amounts of cash.
- Always walk on the sidewalk and driveway. • Be careful of dogs while selling. • Don't talk to strangers alone.
- Say thank you whether or not the prospect buys a Camp Card.

We're selling Scouting, not just Discount Cards, so look for opportunities to share scouting and invite someone to a troop meeting!

REMEMBER THAT YOU ARE SELLING CHARACTER, YOU ARE SELLING A BETTER COMMUNITY, AND YOU ARE SELLING THE BENEFITS OF OUR PROGRAM. CAMP CARDS CAN HELP YOU OFFSET THE PRICE OF SCOUTING.

Thank you for your support of Scouting!



April 5-6-7-8-9

Okefenokee Swamp(?)