



The TRAILBLAZER



BOY SCOUT TROOP 204

MAPLE AVENUE UNITED METHODIST CHURCH

63 MAPLE AVENUE

MARIETTA, GEORGIA 30060

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MARK UR

January 2021

CALENDAR NOW

NEWSLETTER # 381

www.204bsa.com



1 Happy New Year *What are your goals for 2021?*

4 *All Interested Adults meeting---1900 at the QM barn.....*

5 TROOP MEETING 1930-2030

PRE OPENING::: knots by the JASM's

OPENING:::Firesticks

IN THE HOLE ::: rehearse knots and campout plans

SCOUTCRAFT::: Knots with the JASM's Lashing inventions with the SPL

GAME::: Knot rescue---ASM's

SERVICE PATROL::: Firesticks

7 District Roundtable....via .ZOOM 1930 see Donna for the link if you are interested

8-9-10 January



Scouter's Winter Campout

For anyone 18 or older

LET'S JUST GO AND HAVE FUN !

12 TROOP MEETING 1930-2030

PRE OPENING::: Patrol Leadership roles --SPL

OPENING::: BEARS

IN THE HOLE ::: who is going on the campout?

SCOUTCRAFT::: How to make a good menu/How to library -DJ and SPL

GAME::: Balloon Royal -ASM's

SERVICE PATROL::: BEARS

19 TROOP MEETING 1930-2030

PRE OPENING::: QM cleanup—Mr. Pete and crew
 OPENING::: Firesticks
 IN THE HOLE ::: Menus and foodlists due by 2000
 SCOUTCRAFT::: QM cleanup continues
 GAME::: Steal the Bacon—ASM's
 SERVICE PATROL::: Firesticks

Campout \$\$\$\$
 and menus due
 hv 2000

26 TROOP MEETING 1930-2030

PRE OPENING::: pack n load
 IN THE HOLE ::: pack n load
 OPENING::: BEARS
 SCOUTCRAFT::: Flag Formations---SPL
 GAME::: crab soccer—ASM's
 SERVICE PATROL::: BEARS



Class B OK tonight

29-30-31

LET'S GO CAMPING

Bert Adams Scout Camp

Listen at troop meetings for details!



FALL IN AT 1700 (Q/M OPENS AT 1630)

>>SURVIVAL KIT MUST BE ON YOUR PERSON >> CANTEEN IS A MUST---full please >> // class A uniforms
 // TROOP T-SHIRT // HANDBOOKS are a MUST on all activities// Plan on staying Dry and warm //
 Be Prepared for the Day Hike

Home Sunday about 1400 ---parents be ready for tired and dirty Scouts

*District banquet --- Friday February 5 ---if there is one-----
 adults, hopefully I will know more after Roundtable this week,
 so listen for more info*



Happy Birthday



3- Ian A



18-19-20 February--- Snow  Hunt



COMING SOON TO YOUR LOCATION

SEE MR. LAYMAN ON FEBRUARY 2



Community Partners::::

Papa John's, Dick's and Great Clips have offered generous one-time discounts which make the sale of this card a no brainer. Waffle House, Willys, Papa John's, Smoothie King, Krystal and Firehouse Subs have offered discounts that are reusable throughout the year.

Tips For Success

1. Sell your first camp card to your parent/guardian(s).
2. Have Parents SELL Camp Cards to their colleagues at work.
3. Call Grandma and Grandpa! They would love to support your sale.
4. Participate in a store-front sell (Waffle House, grocery store, gas stations, restaurants, etc.
(BE Sure that you have permission from the owner or manager!!!)
5. Take cards to school and ask your teachers.
6. Ask Parents to post on social media a picture of you in uniform requesting friends to buy cards.
7. Visit the police station/fire department.
8. Ask Pack or Troop alumni for their support.
9. Ask those that you support to support you! (Girl Scouts, booster clubs, clubs).
10. Invest 1-hour visiting neighbors asking them to support your Scouting program.
11. Visit local businesses to sell in their offices.

Sales Techniques for Scouts

Scouts, practice these simple steps:

Don't miss the opportunity to work on public speaking, sales and service.

Role play and practice .

Wear your uniform

Smile and tell them who you are - first name only!

Tell them where you are from

(Troop 204, sponsored by MapleAvenue United Methodist Church).

Tell them what you are doing (earning money toward Scout Camp, campouts, Okefenokee, etc.)

Tell them what they can do to help (save money with the Camp Card).

Close the sale, and thank them.

How to Sell Camp Cards ++++++

DOOR TO DOOR: Take your SALES KIT and Cards for a trip around the neighborhood.

Highlight the great coupons!

SHOW & SELL: Set up a sales booth and sell CAMP CARDS

on the spot.

SELL AT WORK: A great way for Mom and Dad to help their Scout. Have Mom & Dad take the SALES KIT to work.

Safety and Courtesy

- Never enter anyone's home.
- Never sell after dark, unless with an adult.
- Don't carry large amounts of cash.
- Always walk on the sidewalk and driveway.
- Be careful of dogs while selling.
- Say thank you whether or not the prospect buys a Camp Card.
- Don't talk to strangers alone.

We're selling Scouting, not just Discount Cards, so look for opportunities to share scouting and invite someone to a troop meeting!

Remember that you are selling character, you are selling a better community, and you are selling the benefits of our program. Camp Cards can help you offset the price of Scouting.

Thank you for your support of Scouting!